Practice Transformation Consulting Package

Optimize your population health strategy

Expertise On Your Side

Have you ever wondered how to better identify high-risk populations, optimize resources, and measure the impact of interventions for continuous clinical improvement, but don't know where to begin?

The **NextGen Practice Transformation Consulting Package** equips your team with experienced consultants that bring a wealth of specialized knowledge and skills to augment your existing population health capabilities. By leveraging our expertise, not only will your team's effectiveness be enhanced, but the operational burden on your organization will be alleviated, allowing you to focus on core functions and strategic initiatives.

Inform & Perform: Practice Transformation Strategy

At the heart of our approach lies a commitment to **defining and scoping improvement opportunities** that streamline workflows, enhance data capture, and ensure adherence to best practices. We empower organizations to **identify and track key performance indicators,** focusing on critical areas such as population health adoption, compliance measurement, and patient empanelment.

Our **change management** expertise is unparalleled, with consultants dedicated to planning, implementing, and sustaining changes that harmonize with your strategic visions and goals.
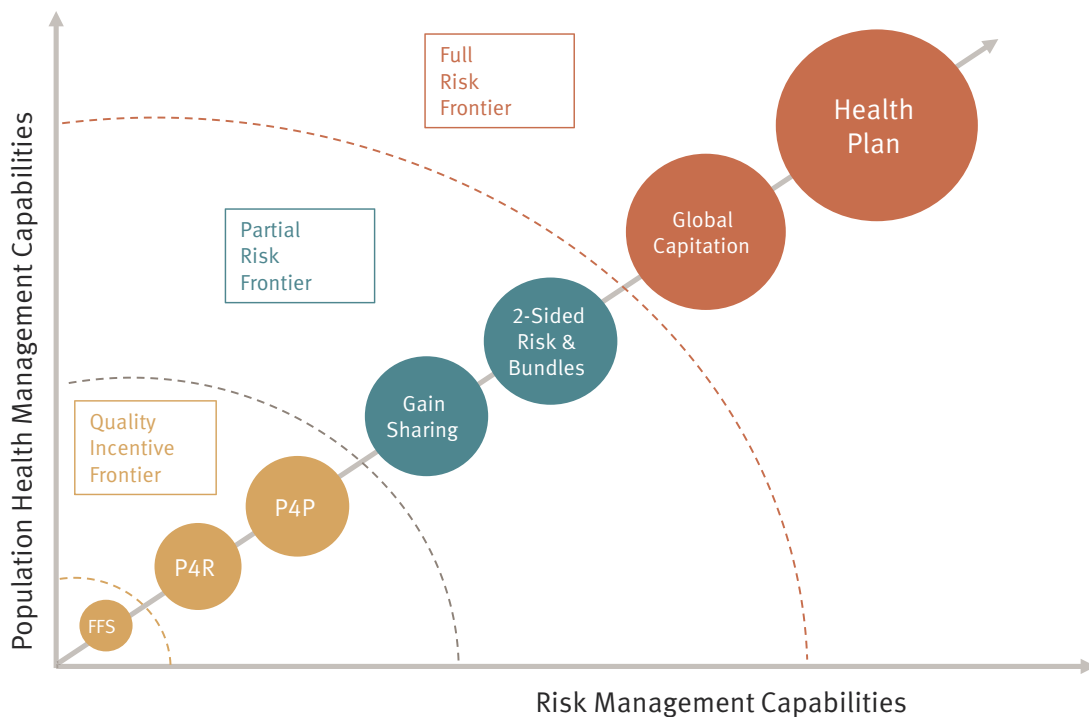
We don't just promise change; we deliver **measurable results**. This is evidenced by our monthly reviews of trending dashboards, which reflect the ongoing progress and impact of our interventions. Understanding the importance of financial accountability, we conduct **return on investment analysis** to verify that every dollar spent is an investment towards a more efficient future. Moreover, our **custom reporting and dashboards** are designed to not only present data but to illuminate insights that **close gaps in care**, ensuring a comprehensive and cohesive healthcare experience for all stakeholders involved.

As for continuous care management, our team enables patient tracking and follow up after inpatient/ED discharge and automated outreach campaigns.

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A Practice Transformation Consultant will help you assess and understand your current risk levels and capabilities, ensuring you are prepared for the transition to value-based care. They will provide expert guidance on developing and implementing strategies that align financial incentives with quality care outcomes. By leveraging data analytics and industry benchmarks, a consultant can help identify opportunities to improve efficiency and patient outcomes. They will assist in building robust care coordination and management programs to reduce costs and enhance care delivery.

Value-Based Continuum

Robust Population Health Management capabilities enable risk management success.

Population Health Management Capabilities (y-axis)

Risk Management Capabilities (x-axis)

- Full Risk Frontier
- Partial Risk Frontier
- Quality Incentive Frontier
- FFS
- P4R
- P4P
- Gain Sharing
- 2-Sided Risk & Bundles
- Global Capitation
- Health Plan

KEY CAPABILITIES TO ENABLE RISK MANAGEMENT SUCCESS

Quality Incentive

- Measures
- Performance to Targets
- Trending
- Gaps in Care
- Patients Not Seen

Partial Risk
Quality Incentive +

- Pre-visit Planning
- Risk Stratification
- Predictive Analytics
- Patient Cohorts
- Resource Utilization
- Care Management
- Transitions of Care
- Network Design & Management

Full Risk
Partial Risk +

- Clinical Cost Drivers
- Practice Pattern Variations
- Patient Engagement
- High Cost Claimant Management
- Actuarial Services

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Why Choose NextGen Practice Transformation Consulting Services?

Proven Track Record

We have a demonstrated history of success, having assisted numerous healthcare organizations in achieving tangible improvements in population health outcomes.

Customized Solutions

Recognizing that each organization is unique, we tailor our services to meet your specific needs and challenges. Our client-centric approach ensures that you receive solutions that align with your goals and objectives.

Collaborative Partnership

We believe in fostering strong collaborative partnerships with our clients. Our consultants work alongside your team, sharing knowledge and expertise to build internal capabilities for sustainable success.

Data-Driven Insights

Leveraging advanced analytics and cutting-edge technology, we provide actionable insights derived from robust data sets. Our analytics empower you to identify high-risk populations, optimize resource allocation, and measure the impact of interventions for continuous improvement.

Cost Efficiency

Our approach is designed to deliver value by optimizing resource utilization and reducing unnecessary healthcare expenditures. We help you achieve a balance between cost containment and quality improvement, ensuring sustainable success in the long run.

Available Dashboards: Clinically Based & Claims Based

Clinically Based

Gaps in Care

- Rank gaps in care counts by practice/provider
- Apply geospatial analytics to gaps in care
- Drill down to specific patient information

Coded vs Mapped Data

- Visualize coded vs. mapped workflows for available measures
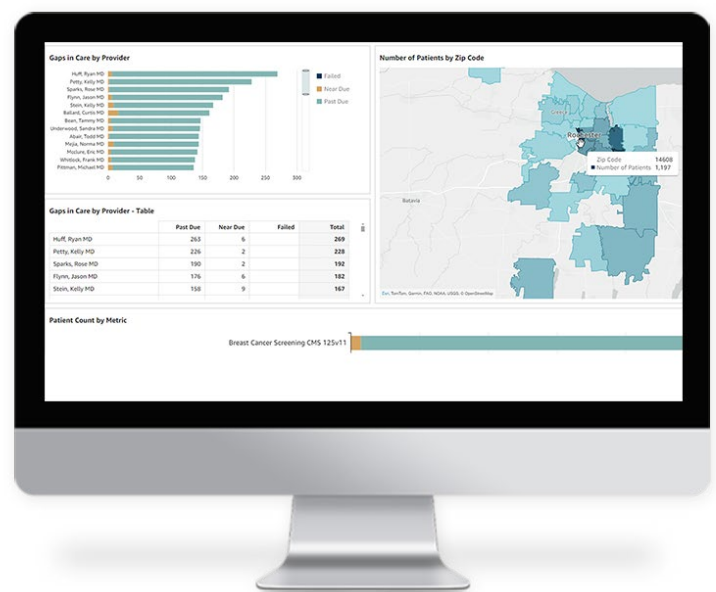
ADT Follow-up

- Identify common conditions across all patient ADTs
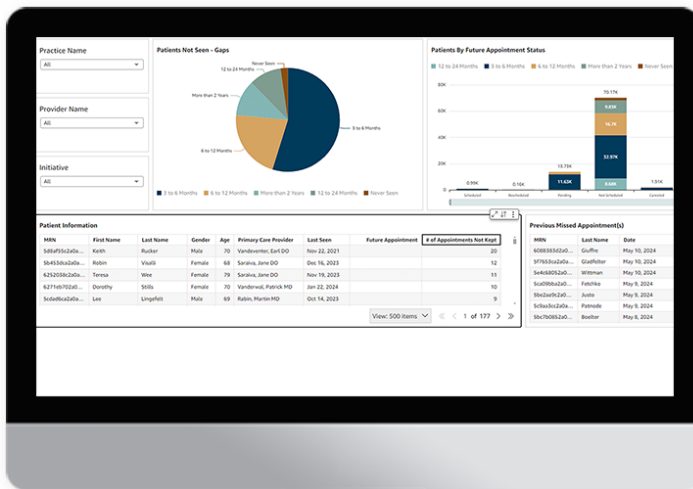- See percent of patients who received follow-up care

Attribution

- Quickly identify why a patient is attributed to a specific provider

Gaps in Care

Clinically Based (cont.)

Patients Not Seen

- Identify patients with a history of no show or cancellation
- Check if a future appointment is scheduled
- Find patients not seen for specific periods of time

Metric Trending

- Track metric trends month over month
- Identify number of gap closures required to meet client's determined goal in the application
- Highlight practices and providers requiring training/ metric support
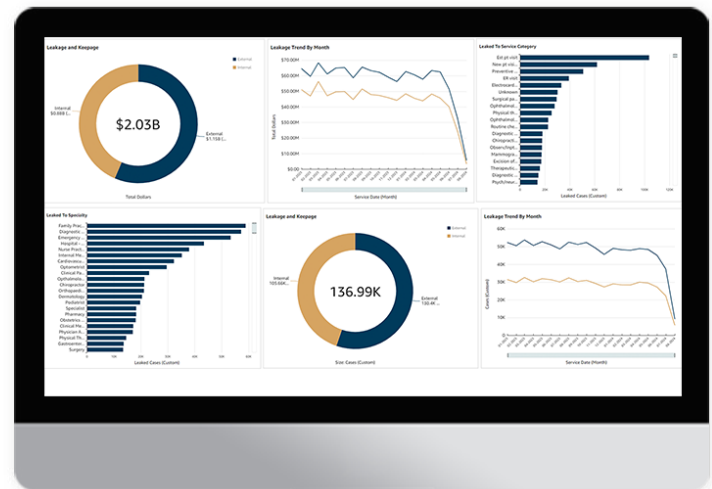
Provider Scorecard—Practice Level

- Track measure performance across practices in your organization
- Compare metric performance across the organization to prioritize quality improvement initiatives

Provider Scorecard—Provider Level

- Track measure performance across your provider group
- Compare metric performance across providers to prioritize quality improvement initiatives
- Keep providers updated on metric performance throughout the year
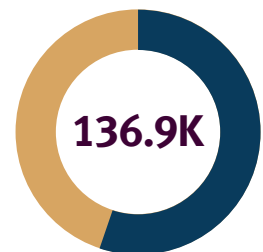
Claims Based

Network Leakage

- Dissect leakage using a variety of flexible filters
- Track leakage by dollars and case count
- Rank and sort leakage to identify cost savings and revenue opportunities

$2.03B

136.9K

Leakage In Dollars

- Internal $0.88B
- External $1.15B

Leakage by Cases

- Internal $105.66K
- External $130.4K

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Claims Based (cont.)

Payer Provided/Reference Pricing

- Analyze payer data quality to determine if payer provider dollars or NextGen Healthcare reference pricing will work best for your organization

HCC Coding Gaps

- Breakdown percent of HCC drop-offs closed during the year by practice/provider
- Rank and sort patients with the most HCC drop-offs for outreach

Payer Provided Cost vs. Standardized Dollars

BETTER STARTS HERE.

Call us at **855-510-6398** or email **results@nextgen.com**