

# BRILLIANT RESULTS

**NEW ORTHOPEDIC AND PHYSICAL THERAPY CLIENTS WITH LESS THAN 50 PROVIDERS IN THE PRACTICE**

These clients take advantage of NextGen® Enterprise Financial Suite Plus and Financial Suite Pro. This solution provides a combination of specialty-based support, managed services, and technology to better manage the revenue cycle.

## ENCOUNTERS



### Increase in encounter volume

On average, these clients experienced a 3% increase in encounter volume.



### Increase in billable providers

These clients experienced an average 14% increase in the number of billable providers on staff.



### Increase in average payment per settled encounter

These clients experienced an average 4.6% increase in payment amount per settled encounter.

## BILLING AND PAYMENTS



### Increase in gross collection rate

On average, these clients experienced a 9.5% increase in gross collection rate per encounter.



### Reduction in days to bill

These clients experienced an average 22% decrease in days to bill. This KPI measures the time from when the initial charge is processed for an encounter to when the initial claim is billed.



### Reduction in total processing time

On average, these clients experienced a 10% decrease in total processing time, which is the sum of charge lag, days to bill, and days to pay. This KPI indicates the average amount of time from the date of service until third-party payment is processed for an encounter.

## ACCOUNTS RECEIVABLE



Average increase of 11% in 0–30 days A/R aging\*



Average reduction of 25% in 121+ days A/R aging\*\*

\*An increased proportion of receivables in the 0–30 days group indicates the time it takes to collect A/R is declining.

\*\*A reduced proportion of receivables in the 121+ days groups indicates a reduction in the duration of time A/R remains outstanding.

## DENIAL TRENDS



### Decrease in denial rate

On average, these clients experienced a decrease of 22% in percentage of claims initially denied by payers. The cost of reworking denials averages \$25.00 per denial.



## NEXTGEN RCM SERVICES

Orthopedic and physical therapy clients achieved these KPIs by partnering with NextGen RCM Services.

All practices have utilized NextGen RCM Services for more than two years.

“If someone asked me, ‘Would you outsource to NextGen RCM Services if you had to make the decision today?’ My answer would still be ‘yes—absolutely!’”

**Iris Bernier**  
Director of Revenue Cycle  
Coastal Orthopedics  
Bradenton, Florida

## BETTER STARTS HERE

Join the more than 100,000 providers across the United States who use solutions provided by NextGen Healthcare to achieve their goals.

Contact us at 855-510-6398 or [results@nextgen.com](mailto:results@nextgen.com).

Because every medical practice is different, there is no guarantee regarding the results your practice may experience.

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